

SEPTEMBER 2017

Keller Williams is a platform for everyone to make more and give more. You recognize and embrace a greater purpose of business so that everyone – your family, your KW family and the communities you serve – are lifted up. Your pursuit of abundance is what makes lives worth living possible.

The fourth quarter is here, so it's time to revisit, reevaluate and recommit to your Career Growth Initiative goals. Access the [CGI Calculator](#) and look ahead to a prosperous 2018!

KWRI	August 2016	August 2017	% Change
Closed Units	97,992	106,864*	+9.1%
Closed Sales Volume	\$27.8B	\$32.0B*	+14.9%
Listings Taken	60,740	65,597*	+8.0%
Listings Taken Volume	\$18.1B	\$20.2B*	+11.4%
Listings Sold	44,274	48,005*	+8.4%
Listings Sold Volume	\$12.7B	\$14.7B*	+15.4%
Contracts Written	105,250	113,760*	+8.1%
Contracts Written Volume	\$29.3B	\$33.2B*	+13.2%
Closed GCI	\$733.7M	\$832.5M*	+13.5%
Profit Share	\$16.1M	\$18.5M*	+14.9%

* Highest number **ever recorded** for August!



How are your numbers tracking?
[Access your Trend Report on myKW!](#)

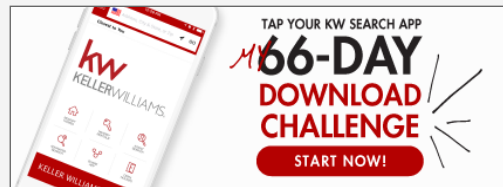
Top Content on KWConnect



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▶ [KW Helps Sealy, TX](#) ▶



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Training Events



▶ [Closing the Year Strong with Dianna Kokoszka](#) ▶

Trending on the KW Blog



[Meet the 28-Year-Old Who's Running a \\$20M+ Team](#) ▶



[Stories in Photos: Staying Resilient in the Face of Loss](#) ▶

KW NOW Weekly News

September 10
[The Culture of Keller Williams Has Never Been Stronger](#) ❤️ ▶

September 17
[A Special Message from Gary Keller and the Rest of KW!](#) ▶

September 24
[Lessons from a 28-Year-Old Real Estate Wunderkind + Family Reunion Tickets!](#) ▶

Your Value Tools



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